

BUYER CHECKLIST - 7 STEPS FOR SUCCESS

- 1. When responding to one of our Ads make sure you leave a message with your name, phone number, property you are calling about and the best email for you. We will call you back within 24 hours.
- 2. Make sure you watch all of the videos on our website. This will take you 7-10 minutes total. Watch the main video and all Buyer Q&A videos. This is very important and shows you are committed and willing to follow the steps. We are going to ask you if you've watched the videos so please be prepared.
- 3. Make sure you register for your properties by filling out our <u>Buyer Contact Form</u> on our website. You will now be notified of any new properties as soon as they become available. It is super important to fill out all of the information on the contact form so we can best serve your needs and match you with the perfect home.
- 4. Once we schedule a time to view the rent to own property you are interested in make sure of a few things:
 - Read the confirmation email and understand the instructions.
 - Place the appointment in your calendar with reminders. We will also call you to confirm.
 - It is critical that you show up for your scheduled viewing. This is a huge step in the process. Show up on time and/or early. This shows you are committed and respect other people's time. Not showing up and not calling will likely eliminate you from any further consideration as a Buyer through our program.
 - If you love the home fill out the Next Step Forms and send them back to us as soon as possible. Fill out the entire form and call us if you have any questions. Our buyers often do and remember we are here to help you. Your success is our goal.
- 5. When we ask you to do the screening please do this as soon as possible. The buyers who are currently in our homes right now have all wasted zero time on this critical step. This will allow us to determine your mortgage readiness date and we cannot make a decision without it. Remember to call us if you need help.
- 6. Show up to your Buyer meeting on time and bring your binder deposit. Here we will go over everything in further detail in the Letter of Intent.
- 7. If you are selected as the successful buyer, we will schedule the closing with you to sign in front of our attorney. Make sure you bring your deposit in the form of a bank check/certified funds. Congratulations on your new home! Go make it your own! Take time to celebrate with your family!